



EIT RawMaterials

RIS Innovation Project Proposal

FINAL SUBMISSION

Guidance and Template for complementary information

November 2023

Preamble

The FINAL proposal of the RIS Innovation KAVA should address the entire 'EIT RawMaterials Call for KAVA 12 RIS Innovation Instructions and process description' document. It must be submitted via the online SeedBook platform as instructed in the aforementioned document.

Although consortia are free to structure their proposals in the most suitable way, the following two boxes in SeedBook should be used to address relevant aspects of the proposal: 'Alignment with the strategy of EIT RawMaterials' and 'Market analysis'. These two text boxes should be used to cover strategy and market analysis-related matters, and repetitions in other sections of the proposal should be avoided as much as possible. The whole FINAL proposal will be evaluated by all external and internal evaluators in evaluation stage 2. Note that each of these boxes has a character limit (10 000 and 12 000, respectively).

The following conditions will apply to all projects commencing in 2024 and/or Q1 2025 and will be assessed in the proposal evaluation. All new proposals must address explicitly each of the points listed below in the 'Alignment with the strategy of EIT RawMaterials' section in SeedBook or in the 'Market analysis' section, as appropriate (see below). To facilitate evaluation and proposal selection, it is recommended that each point be addressed under a separate heading, and that the information provided is as quantitative and as precise as possible.

Points to be addressed in the 'Alignment with the strategy of EIT RawMaterials' section in SeedBook, with each point addressed under a separate heading:

1. Strategy. The consortium must explain how the project is aligned with the overall strategy of EIT RawMaterials as outlined in our Strategic Agenda 2021-2027.



2. Financial sustainability. The consortium must 1) state which Financial Sustainability Mechanism (FSM) option has been selected (please refer to Appendix 1, Section 2), 2) provide a summary of this option (including expected value (in €), timeline and mechanisms) and 3) outline how the project will contribute to the financial sustainability of the KIC.
3. Core KPIs. The proposal must address (include as a target) KPIs, and at least one of the EIT Core KPIs listed in the Call text and below. Please provide here a brief summary of EIT KPIs and EIT Core KPIs to be achieved (list KPI codes, numbers and timeline). Proposals lacking at least one Core EIT KPI as a target to be achieved during project duration will not be considered eligible.
4. Start-ups. The creation of start-ups from all types of projects is a key objective (documented via EITHE04.1 KPI), and will be evaluated positively. Consortia must clearly state if and how many start-ups will be created, and provide the relevant details.
5. Contribution to Regional Innovation Scheme. Proposals must showcase compliance with all conditions of the Regional Innovation Scheme (RIS) listed in the Call Text.

Points to be addressed in the 'Market analysis' section in SeedBook, with each point addressed under a separate heading:

1. Market analysis. Preliminary, but convincing, market analysis, covering important aspects such as the business environment (e.g., technical, regulatory, social, environmental and political aspects, user needs and targeted applications, customer value proposition, target market(s) (e.g., size, structure, growth potential, segmentation), risk assessment, design or market studies, and intellectual property exploration. The consortium must be able to convince the reviewers that it is conscious of the market conditions relevant to its innovation, and that the KAVA will result in the commercialisation of its proposed innovation. Graphs and figures related to market analysis can be uploaded in the 'Drawings and Schemes' section.
2. IP. A clear statement on who (which entity) will own the results of activities undertaken in the KAVA.
3. Products. A clear statement on which products and/or services will be brought to the market, how, by whom (which entity) and by when.

Please note that the 'Market analysis' section in SeedBook is mandatory for RIS Innovation proposals.

The option selected for the KIC's financial sustainability (see Appendix 1 of this document) must be outlined in the proposal to a sufficient level of detail that will allow a proper assessment of the project's financial risks and benefits for the KIC. If the project is recommended for funding, the details of the FSM mechanisms (amount, caps, timeline, responsible party/ies, conditions, etc.) must be fully defined and agreed upon in writing by both parties before the project agreement is signed and the project is included in the 2023-25 Business Plan.



KPIs, especially EIT core KPIs, must be selected very carefully because the nature and amount of EIT core KPIs will be one of the three fundamental factors in the proposal evaluation and selection, together with potential contribution to financial sustainability of the KIC and integration of the knowledge triangle. As a rule, the consortium's underperformance in EIT core KPIs will result in a significant EIT-funding reduction and/or project termination. Consortia must aim to distribute EIT core KPIs over the duration of the project, and not concentrate them at the end of the project or after the end of the funding period.

RIS Innovation projects that aim for commercialisation within the KAVA funding period are most welcome and will be evaluated very positively.

NOTE on co-funding contribution: The co-funding contributed by the project consortium must be minimum 20% of the total funding (not 20% of the EIT funding). For example, if the project needs € 800 000, 80% can be covered using EIT funding (€ 640 000) and 20% has to be covered by partner co-funding (€ 160 000).

Although the minimum co-funding must be met over the duration of the project (check the 'Total' column in the 'Overview and Checking' opening page), balance is expected across the duration of the project).

Please note that the guidance showed below refers to the FINAL proposal submission. For guidance on the DRAFT proposal submission, please refer to the Call text document.

1. PROJECT TITLE

Check with Innovation Hub staff that the project name is not the same as or similar to the name of any other projects.

2. EXECUTIVE SUMMARY (max. 90 words- 500 characters)

The executive summary should be a clear and concise description of the project's key elements:

- What is your innovation about (product, service, method, system, software etc.)?
- What does it do/will it do?
- For whom (customer/end-users)?
- What will be the expected benefits for them?
- What is the problem that it solves and how big is that problem?
- What do you have, combined across the consortium (IP, know-how, trade secret)?
- What is the development plan (short description of what the project is going to deliver, what outcomes and major milestones) for each year?



- What is to be expected at and after the end of the funding period (e.g., who will lead the commercialisation, Go-to-market-strategy)?

This text may be used as part of the Business Plan, or for presentations and other materials, and should therefore be formulated as a business pitch.

3. POPULAR PROJECT DESCRIPTION (max. ½ page – 1500 characters)

Describe the project as it could be communicated to an external stakeholder. This information will be uploaded in the EIT RawMaterials website in case the proposal is selected for funding.

4. PROJECT DESCRIPTION

4.1 Background of the project (max. 1 page – 3000 characters)

Explain where the idea originates from (past activities or projects), how it was funded and provide sufficient information to convince the evaluators that it has already reached TRL 6.

Explain its importance for the KIC and the raw materials (RM) sector (e.g., a particular raw materials challenge; the continuation or elaboration of a previous KAVA project and its results; complement to an existing KAVA project or non-KIC project, etc.).

Justify how the project will differ from existing projects (not just KAVA projects but also other existing programmes outside the KIC).

If the project is a continuation of a previous KAVA project, detail the outcomes/impact of the pilot project and explain how the new project will build on this, taking the results of the pilot into account and clearly showing which content is new and which is not.

4.2 Project objective and scope (max. 1 ½ page – 1500 characters)

Explain what the project intends to achieve, its objectives and scope (e.g., by using SMART metrics - Simple, Measurable, Achievable, Realistic, Time-bound).

Explain the customer/user needs and justify how these needs have been investigated and will be validated. Describe the targeted project output (product/service/process) and its specific characteristics (in terms of cost, performance, efficiency, safety, environmental impact, lifetime, etc.). Describe how the proposed solution will contribute to solving the problem. Clearly state what TRL level will be reached at the end of the project and when exactly this will be reached. Provide sufficient information to convince the evaluators that the stated TRL level will be achieved. Explain what remains to be done additionally to bring the solution to commercialisation and/or industrial implementation, and the timeline for this.



Explain how the project will complement existing initiatives, in what form educational aspects will be included and how it will contribute to the achievement of the KIC targets. Specify the geographical coverage, both from an offering side (where will the product/service be offered) and from an end-customer side (who will be able to benefit from it). The consortium is encouraged to address RIS countries.

4.3 Alignment with the strategy of EIT RawMaterials (max. 3 pages -9000 characters)

Please check the 'Preamble'. This section is mandatory for all types of projects. The following information should be provided, with each point addressed under a separate heading:

1. **Strategy.** The consortium must explain how the project is aligned with the overall strategy of EIT RawMaterials as outlined in our Strategic Agenda 2021-27.
2. **Financial Sustainability.** The consortium must 1) state which FSM option has been selected (please refer to Appendix 1, Section 2), 2) provide a summary of this option (including expected value (in €), timeline and mechanisms) and 3) outline how the project will contribute to the financial sustainability of the KIC.
3. **Core KPIs.** The proposal must address EIT core KPIs. Please provide here a brief summary of EIT core KPIs to be achieved during the project (list KPI codes, numbers and timeline).
4. **Start-ups.** The creation of start-ups from all types of projects is a key objective of the knowledge triangle integration (documented via EITN04 for Upscaling projects). Consortia must clearly state if and how many start-ups will be created, and provide the relevant details.
5. **Contribution to regional Innovation Scheme.** Proposals must showcase compliance with all conditions of the Regional Innovation Scheme (RIS) listed in the Call Text.

4.4 Market analysis (max. 4 pages – 1200 characters)

Please check the 'Preamble'. This section is mandatory for Upscaling, RIS Innovation and Lifelong Learning Education projects. The following information should be provided, with each point addressed under a separate heading:

1. **Market analysis.** Preliminary, but convincing, market analysis. Graphs and figures related to market analysis can be uploaded in the 'Drawings and Schemes' section.
2. **IP.** There must be a clear statement on who (which entity/ies) will own the results of activities undertaken in the KAVA.
3. **Products.** The proposal must clearly state which products and/or services will be brought to the market, how, by whom (which entity/ies) and by when.

4.5 Technical feasibility and IP (1 page – 3000 characters)

Describe the underlying technology for developing the proposed solution. Provide a brief description of the background IP (list only the main IP assets, and explain why they are important for the success



of the project). Justify the TRL level (minimum 6) at the beginning of the project. Justify the technical feasibility of what you intend to develop.

Describe the areas where you expect that IP will be created and how you intend to protect such IP. Explain in which industrial process and by which partner the IP will be used. Explain the general principles that will be used to manage IP rights among the partners of the consortium.

4.6 Preliminary business opportunity assessment, innovativeness and Excellence of the business case (2 pages -6000 characters)

This section provides a clear and quantitative description of the real market demand and the specific market segment that the solution is targeting. The questions to be answered are: who is interested in buying the proposed solution; how large is the targeted market; and how is this expected to evolve?

Together with the market demand, this section elaborates on the customer value and the competitive advantage of the proposed solution. The questions to be answered are: why would a customer be attracted from the proposed solution and not the one offered from the competition to fulfil its needs; and who are the competitors and what are they offering?

In this section the project consortium should provide a description of how, during and after the funding period, the proposed solution will evolve from a starting TRL 6 to a TRL 9; define each TRL within the context of the project and how the consortium activities will contribute to the development from a TRL to the next. The technical capacity to implement solution needs to be well demonstrated as well as the prospect for the team to deliver TRL 8-9 at the end of the Project.

Excellence of the business case: Describe how compelling is the business case and what is the team behind it. This should include information on founders, their expertise, engagement, capacity, entrepreneurial/business/commercial skills, track records etc. and also, how their skills guarantee achieving the planned goals.

The project consortium should also clarify the business model envisaged (product, service, licensing, etc.) and the revenue model. The questions to be answered are: how is the revenue going to be generated; and what is the commercial channel that will be used for commercialisation? The commercialization partner should be responsible for the Go-To-Market Strategy. It is further expected that this partner has a thorough understanding of the targeted market and of the technology being developed, including a deep knowledge of the related value chain (suppliers, distributors, etc.).



4.7 Impact and benefits (½ page – 1500 characters)

Describe how the project will contribute to the overall impact of the KIC. Describe also what benefits will be provided to other partners outside of the consortium and to the KIC community at large, particularly in the relevant themes and/or focus markets of the KIC. Specify to which extent the project could have indirect benefits for other materials/themes/markets/ users/partners. Present the potential impacts and benefits based on numbers; on European or global scale.

5. PROJECT IMPLEMENTATION PLAN

This section must include, under ‘Work Plan (first year – Phase 1)’ and ‘Work Plan (second year – Phase 2)’ a clear description of the consortium, work plans, risk analysis and budget.

5.1 Consortium

Provide a clear description of the expertise of each partner and describe the complementarity between partners, as well as describe the innovation owner, commercialisation partner and the industry partner that will provide the testing facilities. Describe how the various partners provide access to the relevant resources and cover the relevant steps along the value chain, as required to produce and deliver the solution to the targeted customers/users. In particular, demonstrate strong involvement of relevant industrial partner(s) as required to ensure commercialisation/valorisation of the developed solution on a broad geographical scope.

Provide a clear description of the specific role of each partner in the project/WPs. Describe the project coordination mechanisms and governance structure that will be implemented. Include a plan of action for the event that a partner unexpectedly withdraws from the project.

5.2 and 5.3 Work plan (first year and second year)

In addition to the 1) project management and 2) dissemination and communication plan work packages, all proposal must include a ‘Go-to-market strategy’ (GTM strategy) as a Deliverable at the end of first year (Phase 1). The proposal must include a detailed, structured, step-by-step project plan broken down into design and implementation phases, with the rationale behind each step explained. A detailed description of partners’ roles in each work package and task should be included to add clarity to the project implementation description.

Milestones, outputs and deliverables must be provided for each work package. Briefly define and explain the aims, objectives and deliverables, and how these deliverables will help achieve the project aims and objectives.



The Business Developer(s) appointed by the KIC in each Innovation Hub/CLC are available to support consortium partners with the planning of this GTM strategy. Additional information can be found in the document 'Go-to-market strategy for RIS Innovation projects - Template and guidance'.

All projects must nominate an entity that will be responsible for commercialising the products/services generated by the project. Please check Appendix 2 of this document for options on the selection of this entity.

WP_n (e.g., WP1) - Project Management

All projects should include a WP dedicated to project management, which must include a detailed risk and mitigation plan, to be evaluated frequently and based on: indicated risks in section 5.4, dependencies /expectations between the different work packages and emerging risks as a result of changing circumstances (during the project). Please check the document 'EIT RawMaterials Project Management guidance' for further advice. The requested budget for this WP should not exceed € 150 000, if this amount is exceeded explanation needs to be provided as to why.

WP_{n+1} (e.g., WP2) – Dissemination and Communication Plan

All projects must include a WP dedicated to communication and dissemination (including interactions/reporting to the KIC and the EIT, etc.). Please refer to the document 'EIT RawMaterials communication and dissemination guidance' for further advice. All publicity materials and platforms must comply with the EIT Branding Guidelines available in the InfoCenter (infocenter.eitrawmaterials.eu – check 'Guidance for Partners' – 'Files' – 'Communications and Branding') or in SeedBook. The requested budget for this WP should not exceed € 40 000, if this amount is exceeded explanation needs to be provided as to why.

Other WPs

Other WPs should be defined by the consortium to cover all the relevant technical and non-technical aspects of the project (e.g., marketing, finance, IP, regulatory, stakeholder management, etc.).

5.4. Risk analysis (½ page- 1500 characters)

Identify key risk factors (with regards to technology, market, finance, regulatory, stakeholders, management etc.), their likelihood (low/medium/high), criticality and describe planned anticipation/mitigation measures.

Definition of critical risk: a critical risk is a plausible event or issue that could have a high adverse impact on the ability of the project to achieve its objectives.



Level of likelihood to occur: low/medium/high.

The likelihood is the estimated probability that the risk will materialise even after taking into account the mitigating measures put in place.

5.5 Budget

Please provide justification of the budget allocations and demonstrate their link to the elements of the proposed project, i.e., distribution between partners, FTE and dissemination measures, etc. Indicate whether the project will provide non-financial 'value for money' to the KIC, e.g., in the form of free support to other KAVA activities (e.g., education, entrepreneurship support services), to KIC customers (e.g., students, SMEs) or other stakeholders (e.g., public authorities, NGOs, etc.).

It is preferable that the bulk of the funding should not be used for management costs or travel expenses, but for the direct development and delivery of the activities.

It is crucial to explain and justify the budget plan in detail. Consistency between the budget plan and the project activities is an important evaluation criterion (see Sections 2.4 and 2.5 of the KAVA Call texts – Evaluation grid).

If the project builds on and overlaps with a currently running KAVA project, EIT RawMaterials may recommend that the budgets be merged in the event that the proposal is successful. Please take this into account and ensure that there are no duplications in budget where there are overlaps, as projects cannot receive double funding in the same business plan year.

6. FINANCIAL BACKFLOW TO EIT RAWMATERIALS

Please provide a summary of the financial sustainability mechanism and timeline (see Appendix 1, Section 2 of this document) you would propose. Note that this section should contain your concrete and detailed inputs on the requested information (and must be consistent with) the information provided in the 'Alignment with the strategy of EIT RawMaterials' section.



Checklist

Strategic Importance

- The proposal is in line with the EIT RawMaterials Strategic Agenda.
- The proposal contributes to the mission and goals of EIT RawMaterials and will generate impact for the KIC.
- The proposal will achieve significant core and impact KPIs; as well as at least one EIT core KPI during the duration of the project; either EITHE 2.4 (number of innovations launched on the market with a sales revenue of at least € 10 000 documented) , or EITHE 4.4. start-ups created having a financial transaction of at least € 10 000 for a service/product sold to customers.
- The proposal will generate significant financial backflow for the KIC.
- The proposed solution is innovative.
- There is convincing evidence that the innovation is currently at TRL 6 (or above).
- There is convincing evidence that TRL 8 (or above) will be reached by the end of the project.
- The proposal contributes to building and expanding the reach of the KIC community through an effective and comprehensive communication and dissemination plan.
- There is clear benefit to the partnership beyond the Consortium.
- The innovation aims at exploring new market opportunities.
- The proposal provides a realistic description of the current stage of development and added value of its innovation as well as an understanding of the competing solutions.
- The expected performances of the innovation are convincing and have the potential to be relevant from a commercial point of view (Value for money). It is potentially better than alternatives.
- The innovation/solution has a clear European/global dimension both with respect to commercialisation and with respect to competitor/competition evaluation.
- The Communication and Dissemination work package is well-described and appropriate to achieve maximum impact.
- The proposal must highlight how the recommendation/mandatory changes from previous evaluation have been included and taken into consideration.
- The proposal must showcase compliance with the following conditions of the Regional Innovation Scheme (RIS):



- The majority of RIS Innovation Proposal's activities are executed in RIS countries;
- Activities need to provide benefits for RIS countries;
- Activities need to raise the innovation level of entities in RIS countries;
- Activities must be coordinated by a partner from a RIS eligible country;
- Activities contribute to at least a reasonable and preferably significant amount of EIT Core KPIs (reported as achieved in a RIS eligible country);
- More than 50% of EIT funding requested by the Consortium must be allocated to RIS partners.

Business potential

- The proposal provides a comprehensive description of current market conditions relevant to the project.
- The proposal includes comparison with state-of-the-art, known commercial solutions, including costs, environmental benefits, gender dimension, ease-of-use and other features.
- The approach and activities to be developed are consistent with the expected impact of the project.
- The proposal reflects a very good understanding of risks and opportunities related to a successful market introduction of the innovation, from a technical and a commercial viewpoint.
- The proposal clearly states who, how and when the innovation will be commercialised.
- The proposal indicates in a convincing way that there will be demand/market (willing to pay) for the innovation when the product /solution is introduced into the market.
- The targeted users or user groups of the final product/application, and their needs, are well described and the proposal provides a realistic description of why the identified groups will have an interest in using/buying the product/application, compared to current solutions available.
- The proposal describes in a realistic and relevant way how the innovation has the potential to boost the growth of the applying partners.
- The proposal demonstrates understanding of the financial and organisational requirements for commercial exploitation. The initial commercialisation plan is outlined and explains how will be further developed (in-house development, licensing strategy, etc.).
- The proposal describes the mechanism and timeline of backflow to the KIC, and provides the total expected financial backflow revenues.



- The proposal includes a realistic and relevant description of status and strategy of knowledge protection, the need of ‘freedom to operate analysis’, and current IPR situation, which could include a plan for obtaining this information. If relevant, potential regulatory requirements are also addressed.

Quality of the consortium

- The proposal demonstrates that the project has the relevant resources (personal, facilities, networks, etc.) to develop its activities in the most suitable conditions.
- The roles of partners and subcontractors are described in a realistic way and partners have adequate resources in the project to fulfil such roles.
- The team has relevant technical/scientific knowledge/management experience, including a good understanding of the relevant market aspects for the particular innovation. If relevant the proposal includes a plan to acquire missing competences.
- The industrial/commercial involvement in the project ensures exploitation of the results or will help to achieve the specific measures which are proposed for exploitation of the results of the project.

Quality of the project definition

- Taking the project's ambition and objectives into account, the proposal includes a realistic time frame and a comprehensive description of work packages.

Financial viability

- The proposal demonstrates that the allocation of financial resources corresponds to the project's ambition and the roles of the partners.



Appendix 1.

Partner contribution guidelines

These guidelines describe the partner contributions for RIS Innovation project proposals. They are designed to comply with EIT's requirement to achieve financial sustainability and to secure a co-funding rate in the RIS pillar. There are three types of partner contributions: co-funding and options for financial sustainability.

1. Co-funding

Co-funding at EIT RawMaterials includes:

Organisational co-funding: an annual membership fee that partners pay to EIT RawMaterials e.V. This type of co-funding is used by the KIC to fund KAVAs and administrative activities of the association and its operational entities to address the purposes outlined in the Articles of Association (AoA). Co-funding is regularly used to co-finance Education KAVAs or annual partner events such as the General Assembly. This type of co-funding is however not used to co-finance up-scaling projects due to their commercial nature and purpose.

Project co-funding: brought in by partners to implement a KAVA in addition to EIT funding. It is contributed in-kind to the relevant project. The co-funding contributed by the project consortium to a RIS Innovation project must be at least 20% of the total funding (not 20% of the EIT funding).

2. Financial Sustainability

With EIT RawMaterials funding a Project by obtaining a percentage of the share capital of the Project company, the FINAL proposal must clearly indicate the proposed structure through which the investment would be made for the payback that is mandatory, for example, the participation in the equity of the company undertaking the project or the participation in the equity of a spin-off special purpose company (SPC) through which a project is undertaken with one or more sponsors. The following information on the legal entity in which the proposed investment would take place should be provided: ownership of IP rights, economic and legal relationships with sponsors; proposed shareholder structure of the legal entity including that of EITRM. Your draft proposal should also include the forecasted revenues for the next five years, opex and EBITDA levels for the medium to long term, the forecasted capex requirements, and the forecasted change in working capital requirements. Your FINAL proposal should further indicate your strategic plan for the project that is being developed, including thoughts on a potential exit for EITRM from its investment.

In case you do not propose equity participation for EITRM, which is the preferred structure as mentioned in the call text, but rather a backflow structure, please indicate the motivation for



preferring backflow over equity participation, the payback period and prospective returns, the expected Backflow from revenue sharing and profit-sharing arrangements, the conversion option into equity and how the backflow arrangement would be legally and economically ringfenced.

Appendix 2.

Selection of commercialisation entity

All projects must clearly indicate an entity that will be responsible for commercialising the products/processes/systems/services generated by the project. This entity should be a business partner (multinational, SME, mature start-up, other entity) that will participate since the beginning of the project as the Go-To-Market Strategy leader and follow closely the technological development of the project. This entity will also make sure that the technology fits the market needs, and execute the commercialisation of the product/processes/systems/services to the market. Alternatively, commercialization of the products/services can be carried out by a spin-off created as a result of the project outcome.

Appendix 3.

Selection criteria (including the different types of activity that qualify for financial support for RIS Task Partners)

At the time of selecting a RIS Task Partner, the following criteria will be considered:

- A. The Task Partner comes from a RIS-eligible country (a non-RIS based Task Partner does not qualify, for example a German Task Partner in a RIS project).
- B. The KAVA falls under the RIS category in the Business Plan (a Task Partner from a RIS country in a non-RIS project does not qualify, for example a Slovenian Task Partner in an Upscaling project).
- C. The Task Partner is able to contribute to and maximize the impact of a project coordinated by one of EIT RawMaterials Partners.
- D. The selected candidate shall provide the expertise in the raw materials sector as the **legal entity** with specific knowledge, access to data-set or equipment available in the RIS country of their origin. The expertise can be demonstrated by:
 - i. Being the raw materials data owner and provider at regional / country level (e.g., geological data, mining properties inventory data, secondary deposits inventory data, etc.) and enabling the use of that data for the specific KAVA Project.



- ii. Possessing sound knowledge of local regulations, legislation and policy including policy analysis, legal and economic and multi factor analysis and local regulations for intellectual properties (IP) and utilizing this knowledge for the purpose of the specific KAVA Project.
 - iii. Being able to manage local raw materials sampling, sample handling and processing for use in a specific KAVA Project.
 - iv. Providing accredited measurement and analysis for locally taken raw materials samples for use in a specific KAVA Project.
 - v. Being the owner or having access to certain local raw materials sites / test sites or materials/processes and enabling them for usage in a specific KAVA Project.
 - vi. Being able to perform industrial tests as the owner or producer of a certain technology and participating to measurement and validation in a specific KAVA Project.
 - vii. Carrying out research and development in the field of raw materials and conducting it or utilizing its results in a specific KAVA Project.
 - viii. Being a member of or affiliated with major raw materials networks (i.e., chambers or professional associations) in the RIS country of origin.
 - ix. Representing and engaging with most types of legal entities in the RIS country of their origin (e.g., associations, chambers)
- E. The main activity related to the KAVA Project is performed in the specific RIS country where the Task Partner originates from.
- F. Credit will be given to RIS Task Partners contributing to local education and dissemination and communication activity (where EIT Partners are not present in the area or region).
- G. A RIS Task Partner belongs to the Knowledge Triangle and/or strengthens the Knowledge Triangle Integration approach of EIT RawMaterials. In particular, the Task Partner should be one of the following:
- University with academics and/or research in the field of raw materials;
 - Research Institute / Organization active in the field of raw materials;
 - Industry representative / company active in the field of raw materials;
 - Association / Chamber related to the raw materials sector;
 - Other stakeholders contributing to the raw materials sector.

Selection process

An open selection process must be followed for the selection of RIS Task Partners to ensure compliance with EIT requirements. Specific instruction on this process will be communicated to the KIC partners as soon as we will receive this information from EIT.

In case there are several organisations or persons that qualify for the tasks to be implemented in the EIT RawMaterials KAVA, the selection will be based on the following:



- For each Type of Activity, a rating between 1 (poorly meeting the criteria) and 3 (criteria met by 100%) will be given.
- Based on the sum of the individual ratings, a ranking of organisations will be established.
- To establish the consortium, the partner ranked 1st will be approached first. If this potential partner refuses to become a partner, the 2nd ranked potential partner etc. will be contacted.

The assessment must be coordinated by the TP Patron, and in case of an audit or on request of EIT/ EIT RawMaterials it must be made available.

Financial support specifics

- RIS Task Partners will receive their funding via the Task Partner Patron (a KIC partner).
- Financial support to selected RIS Task Partners will be categorized under Article 13 of the SGA, “subgranting” and will be reported based on actual costs (see below).
- Annual funding for each RIS Task Partner will not exceed **60,000 EUR** across all KAVAs, EIT RM will take care of keeping this maximum amount via the use of internal project management tools.

Financial support calculation

Financial support to RIS Task Partners will be estimated on **actual costs** incurred by the Task Partner while executing their activities / actions in the specific KAVA Projects. The following cost categories will apply:

| Cost category | Description | Evidence* |
|------------------------|---|-------------------------------------|
| Direct Personnel | Actual personnel costs | Time sheets |
| Travel and subsistence | Travel, accommodation costs and applicable per diem in accordance with usual accounting principles of the RIS Task Partner related to participation in project related activities | Travel & Expense policy Receipts |
| Other direct costs | Other costs incurred in relation to Task Partner activities in the Project | Receipts |
| Indirect costs | 25% of all direct costs mentioned above | N/A |

* Further details can be found here: http://ec.europa.eu/research/participants/data/ref/h2020/grants_manual/amga/h2020-amga_en.pdf

At the time of reporting, the Task Partner Patron will report one total sum of actual costs under the cost category “subgranting”. On request the supporting evidence must be provided by the Task Partner, e.g., in case of an audit of the Task Partner Patron.

