

Request for proposal:

Expert Forum: REE & Battery Materials –
Turin, Italy – November 2 – 5, 2026

1. Overview of EIT RawMaterials

EIT RawMaterials is a ‘Knowledge and Innovation Communities’ (KICs) created by the European Institute of Innovation and Technology (EIT), aimed at promoting innovation in the raw materials sector across Europe. Established in 2015, EIT RawMaterials works to secure the sustainable supply of raw materials to the European industry by driving innovation, education, and entrepreneurship along the entire raw materials value chain.

We are a knowledge-driven business and a catalyst for industrial progress. Our offerings leverage our expertise and that of our network – the world's largest network in the raw [and advanced] materials sector – which includes companies at every stage of evolution, from start-ups to market leaders, along with leading international universities, research organisations, and top experts and future talent from the sector.

Our activities span from mining and mineral processing to material recycling and substitution, focusing on increasing resource efficiency and fostering a circular economy.

We inform policy, apply knowledge, accelerate innovation, create opportunity, and unlock commercial value – for our partners and customers throughout the raw materials value chain to develop the raw materials sector as a strategic strength and foundation for a secure, sustainable future for Europe.

Our offerings are designed to help our partners and industry to be part of Europe’s strategic agenda to ensure supply chain security and make the ‘Green New Deal’ a reality that benefits the people of Europe and partner nations.

For more information about our company please visit the following website:

<https://eitrawmaterials.eu/>

2. Scope of work

2.1. General Objectives

The Expert Forum: REE and Battery Materials is a flagship industry event bringing together stakeholders from across the European critical raw materials ecosystem. Participants include representatives from industry, policymakers, investors, researchers, innovators, technology providers, associations, and public institutions working across the rare earth elements, battery materials, mining, processing, refining, recycling, advanced materials, and manufacturing value chains.

The Forum provides a platform for discussing Europe's strategic autonomy in critical raw materials, supply chain resilience, industrial competitiveness, innovation, investment, sustainability, circularity, skills development, and regulatory developments affecting the rare earth and battery materials sectors.

The programme is expected to include keynote presentations, expert panel discussions, industry case studies, facilitated workshops, networking sessions, and stakeholder exchanges focused on strengthening European value chains for rare earth elements and battery materials.

The 2026 edition will be held in Turin, Italy, from 2–5 November and is expected to welcome approximately 200 participants from across Europe and beyond.

As an EU-funded initiative, EIT RawMaterials is committed to responsible and sustainable event practices. The selected agency is expected to reflect these principles in procurement, catering, production choices, waste management, and overall event delivery.

2.2. Detailed Scope of Work

The selected agency will be responsible for the following tasks:

Venue & Logistics Coordination

- Liaise with the selected venue and local suppliers regarding space allocation, floorplan development, event flow, catering arrangements, and operational requirements.
- Develop detailed production schedules and event logistics plans.
- Ensure accessibility compliance, contingency planning, and risk management.
- Coordinate supplier access, loading schedules, setup, and dismantling activities.

- Manage regular coordination meetings with venue stakeholders and report to the EIT RawMaterials project team.
- Coordinate room layouts for plenary sessions, breakout discussions, networking areas, and working group activities.

Participant & Registration Management

- Set up and manage participant registration workflows, including confirmations, reminders, and helpdesk support.
- Produce and manage participant badges and registration materials.
- Manage onsite registration and participant check-in.
- Prepare and distribute practical information packages for attendees, speakers, partners, and exhibitors.
- Provide attendee support throughout the event.
- Manage participant communications before and during the event.

Programme Implementation Support

- Coordinate speaker scheduling and programme logistics.
- Manage speaker communications and briefing materials.
- Coordinate rehearsals and technical checks.
- Provide backstage management and speaker support.
- Manage programme timing and transitions between sessions.
- Coordinate moderators, panellists, keynote speakers, and workshop facilitators.
- Support the implementation of panel discussions, keynote sessions, fireside conversations, and facilitated working group sessions.
- Coordinate stakeholder workshop formats, including roundtables and World Café-style discussions where applicable.

On-Site Operations

- Provide a dedicated onsite event team for setup, event delivery, and dismantling.
- Manage registration operations and participant assistance.
- Coordinate room management and session support.
- Coordinate exhibition, partner engagement, and networking areas.
- Manage participant flow throughout the venue.
- Oversee supplier coordination during the event.
- Manage teardown, storage, and removal of event materials following the event.
- Ensure smooth operational delivery across all programme areas during the three-day event.

On-Site Materials & Production Implementation

- Print, produce, and manage all physical event materials, including signage, banners, name badges, programmes, directional signage, and branding elements.
- Coordinate transport, installation, and placement of event materials onsite.
- Implement approved visual assets across screens and presentation systems.
- Manage stage production, audiovisual equipment, lighting, sound systems, presentation management, and technical operations.
- Coordinate technical suppliers and production crews.
- Manage speaker presentations and session content delivery.
- Facilitate onsite access and logistical support for photography and videography teams.
- Ensure all production elements are installed, tested, and operational according to the event schedule.
- Support branding implementation in plenary, networking, exhibition, and workshop areas.

Financial Management & Reporting

- Contract and manage approved subcontractors within the approved budget framework.
- Maintain detailed budget tracking and provide regular financial updates to EIT RawMaterials.
- Manage supplier invoicing and payment schedules.
- Monitor project expenditure against approved budgets.
- Deliver a post-event debrief meeting and final implementation report, including attendance statistics, stakeholder engagement metrics, operational learnings, and recommendations for future editions.

There is a budget ceiling of €160,000 (VAT excluded) for the full scope of services.

This ceiling is all-inclusive and covers the agency fee as well as all pass-through costs, including venue-related services, catering, production, audiovisual services, technical suppliers, branded materials, onsite staffing, subcontractors, and all other costs necessary for the successful delivery of the event.

Tenders exceeding this ceiling will be excluded from further proceedings.

3. Proposal Process

3.1. Participation

Participation in this proposal procedure is open to all tenderers.

All participants must sign the Tenderers' declaration form attached and submit it with the proposal.

Please note that the tenderer may not modify the text, it must be submitted signed as provided by EIT RawMaterials attached to this request for proposal document.

3.2. *Submission of proposal*

EVENT	DATE (Calendar dates)
Publishing the RFP on EIT RawMaterials website	26/06/2026
Deadline for requesting clarification from EIT RawMaterials	01/07/2026
Deadline for submitting proposals	05/07/2026
Intended date of notification of award	10/07/2026
Intended date of contract signature	21/07/2026

Proposals must be emailed in English to the following address:

Contact name: for the attention of Isabella Donche

E-mail:

communications@eitrawmaterials.eu

The proposal shall contain:

- the technical response to the requested services (section 2).
- the financial offer (the price for the services.) The financial offer must be presented in Euro. Prices must be indicated as net amount + VAT.
- Information on GDPR compliance, if applicable.
- an indication of supplier's insurance coverage. The proposal must specify whether the supplier has taken out a company liability insurance and/or professional liability insurance including the maximum amount of coverage in Euro per event per insurance.
- Tenderers' declaration form.

Proposals must be concise and clear. The tenderer's proposal will be incorporated into any contract that results from this procedure. Tenderers are, therefore, cautioned not to make claims or statements that they are not prepared to commit to contractually. Subsequent modifications and counterproposals shall, if applicable, also become an integral part of any resulting contract.

The tenderer represents that the individual submitting the natural or legal entity's proposal is duly authorized to bind its entity to the proposal as submitted. The tenderer also affirms that it has read the instructions to tenderers in this rfp document and that it has the experience, skills and resources to perform, according to conditions set forth in this proposal and the tenderers' proposal.

3.3. *Requests for additional information or clarification*

In case the tenderers are in need of additional information or clarification, please address it to the address below. All information requested or answered may only be done through written communication – email only. All questions should be sent prior to the deadline for requesting clarification as specified in section 2.2.

Contact name: for the attention of Isabella Donche

E-mail: communications@eitrawmaterials.eu

3.4. *Validity of the proposals*

Tenderers are bound by their proposals 90 days after the deadline for submitting proposals.

3.5. *Costs for preparing proposals*

No costs incurred by the tenderer in preparing and submitting the proposal are reimbursable. All such costs must be borne by the tenderer.

3.6. *Ownership of the proposals*

EIT RawMaterials retains ownership of all proposals received under this procedure. Proprietary information identified as such, which is submitted by tenderers in connection with this procurement, will be kept confidential.

The potential or actual supplier should accept that during the implementation of the contract and for four years after the completion of the contract, for the purposes of safeguarding the EU's financial interests, EIT RawMaterials may transfer the proposal and the contract of the supplier to internal audit services, to the European Court of Auditors, to the Financial Irregularities Panel or to the European Anti-Fraud Office.

3.7. *Clarification related to the submitted proposals*

After submission, proposals shall be reviewed for compliance with formal requirements as set forth in this RfP document. Where information or documentation submitted by the tenderers are or appears to be incomplete or erroneous or where specific documents are missing, EIT RawMaterials may request the tenderer concerned to submit, supplement, clarify or complete the relevant information or documentation within an appropriate time limit. All information requested or answered may only be done through written communication – email only.

3.8. *Negotiation about the submitted proposal*

After reviewing the formal compliance of the tenders, EIT RawMaterials may negotiate the contract terms with the tenderers. In this negotiation EIT RawMaterials will request all tenderers to adjust the proposal or specific sections of the proposal within an appropriate time limit. In case of negotiations, EIT RawMaterials shall provide further information about the proceedings and timing.

3.9. *Evaluation of proposals*

Each proposal will be evaluated in accordance with the below mentioned award criteria. The award criteria will be applied in accordance with the requested services indicated in section 2 of this RfP document.

Technical criteria	Points
<p>The Contracting Authority shall establish explicit minimum eligibility requirements (such as mandatory insurance coverage) in addition to the award criteria.</p> <p>Based on technical requirements and scope of work outlined in section 2.2 of this RFP:</p> <ul style="list-style-type: none"> - Proven delivery of multi-day events (120+ participants) with multi-stage program - Demonstrated audiovisual and staging experience 	<p>45</p> <p>15</p> <p>10</p>

- Submission of a technical production plan, and samples of signage/branding and backup procedures.	2
- Clear governance structure, monthly budget-tracking capability	5
- Subcontractor management experience	3
- Examples of post-event reporting with KPIs.	
<i>Total score for technical criteria</i>	80
Financial criterion	
Lowest offered price shall receive the highest score, other shall be calculated in relation to that in linear equation	20
<i>Total score for financial criterion</i>	20
Total maximum score	100

3.10. *Signature of contract*

The successful and unsuccessful tenderers will be informed in writing (via email) about the result of the procedure.

For the contract the Service Agreement (Annex 2) shall apply. Any change desired by the tenderer in the provisions of this Service Agreement needs to be communicated to EIT RawMaterials as part of the proposal. Significant changes are likely to lengthen the tender procedure, making it less likely that the Service Agreement can be signed in time.

The signing of the Service Agreement after the award of the contract is for declaratory and documentation purposes only.

3.11. *Appeals/complaints*

Tenderers believing that they have been harmed by an error or irregularity during the tender procedure may file a complaint. Appeals should be addressed to EIT RawMaterials. EIT RawMaterials is only able to address complaints before the contract is awarded to the successful tenderer.

3.12. *Cancellation of the procedure*

EIT RawMaterials reserves the right to suspend or cancel the procedure, where the procedure proves to have been subject to substantial errors, irregularities or fraud. If substantial errors, irregularities or fraud are discovered after the award of the contract, EIT RawMaterials may refrain from concluding the contract. In the event of cancellation of the procedure, EIT RawMaterials will notify the tenderers of the cancellation. In no event shall EIT RawMaterials be liable for whatsoever, including, without limitation, damages for loss of profits, in any way connected to the cancellation of the procedure.

3.13. *Ethics clauses / Corruptive practices*

The supplier shall take all measures to prevent any situation where the impartial and objective implementation of the contract is compromised for reasons involving economic interest, political or national affinity, family or emotional ties or any other shared interest ('conflict of interests'). He should inform EIT RawMaterials immediately if there is any change in the above circumstances at any stage during the implementation of the tasks.

Furthermore, the supplier acknowledges and accepts the Code of Conduct of EIT RawMaterials which can be downloaded via www.eitrawmaterials.eu